

Western Slope

REDEVELOPMENT & REINVESTMENT Symposium



Montrose, Colorado

2019 Sep.
16-17
Montrose
Colorado

Conversations among public and private sector leaders about identifying opportunities, designing quality projects & solving financial challenges.

ARRIVING EARLY? Join us for a **PRE-EVENT HAPPY HOUR** at Horsefly Brewing Company September 16, 6:30-7:30PM.

MAKING DEALS WITH URBAN RENEWAL

Montrose Pavilion Event Center

September 17, 2019

Event Overview- Downtown Colorado, Inc. (DCI) presents a Western Slope Reinvestment & Redevelopment Workshop in Montrose, Colorado considering how to maximize impacts using Urban Renewal and the benefits of downtown management programs. *Sessions will be held at the MONTROSE PAVILION EVENT CENTER, 1800 E Pavilion Place.*

8:45-9:00 AM Registration and Meet and Greet (coffee)

Meet your peers from the Western Slope and find out what they are working on.

9:00-9:15 AM Welcome and Introductions

9:15-10:00 AM URA Basics for Redevelopment

Understanding Community Vision and Organizational Objectives, Katherine Correll

- Different Perspectives on Development
- How can URAs shape redevelopment?
- What is TIF and how can TIF work with other funding sources?
- Case Studies: Bill Bell, City of Montrose and Alex Rugoff, City of Durango

10:00-12:00 PM Understanding and Closing the Funding Gap

Introduction to catalyst project and priorities. What are our activities, what are the elements that we can influence in a deal? What other funding sources work with TIF to shape projects?

- Brownfields, Jesse Silverstein
- Historic Buildings, Kim Grant
- Housing, Karen Harkin

12:45-1:15 PM The Project Pro Forma & Third Party Review

The project pro forma is the financial road map to financing a development project. Discuss the details of the pro forma, the private sector gap, and the purpose and process for the Third Party Review. Mike Scholl, City of Loveland and Jesse Silverstein, Development Research Partners

1:30-2:00 PM Sharing your Vision

Katherine Correll, Mike Scholl, & Carolyne White

2:00-3:30 PM Partnerships and Negotiations Small Group Session

- Pro Forma Review
- Understanding the Property Owners and Developers
- Open Q&A/Discussion

3:30-4:00 PM Report Back & Closing

Register online at www.downtowncoloradoinc.org or call 303.282.0625